



FEEDING *Matters*

FY 2019 Annual REPORT

A Letter From

THE EXECUTIVE DIRECTOR

This newsletter to friends of the Food Bank of Lincoln includes the results of our Fiscal Year 19 Audit, and serves as an annual report. Over the years, in this space, I have connected our audit results to one of the Food Bank's organizational values: **Responsibility**. We take this value seriously and are committed to maintaining and improving upon our high standards of fiscal responsibility.

The FY19 Audit also reflects our other equally important values: Compassion, Education, Diversity and Collaboration. Our organizational audit is a dollars and cents document reflective of our values in FY19.

- With exceptional **compassion**, we connected thousands of people to more than 9.9 million meals in our 16-county service area.
- We spoke to thousands of individuals in person, on social media, in the newspaper, on television and radio to bring **education** to our community regarding the struggles of our neighbors living in poverty. Our "Getting Ahead in a Just-Gettin'-By World" classes succeeded in "graduating" 40 courageous souls who are committed to taking steps to stabilize their lives.
- We maintained our commitment to **diversity** in our staffing and governance models and continue to embrace this value as a best practice in everything we do. We continue to pursue diversity in our partnerships and service opportunities.
- In **collaboration** with over 50 nonprofit agencies and over 100 school partners, we continue to build our successes in partnership with others. Through our Lincoln Fresh partnership with Community Health Endowment and Community Action, we found new partners and served neighbors we had not previously reached.

Friends of the Food Bank can depend on our Board, Staff and Volunteers to honor our values to the best of our abilities. We work hard to live up to these aspirations.

Thanks for being a part of this gratifying work. Together, we will continue to alleviate hunger in Southeast Nebraska.

Best regards, (and Happy New Year!)

Scott Young
Executive Director
Food Bank of Lincoln



THE FOOD BANK MISSION

Alleviate hunger in Southeast Nebraska.

OUR VISION

Nourishing our communities to end hunger.

BOARD OF DIRECTORS 2020

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A Spirit of Service Keeps Husker Carolinians Connected to Lincoln

The Lougee family reside in parts of North Carolina, but their ties to Lincoln and Nebraska are never far from their minds. Jonathan, a Lincoln Southeast High School graduate, was born in England but his family's military service connects him and his family to the Cornhusker State.

"My Air Force father brought us to Lincoln AFB during the Cold War Cuban Missile Crisis," Jonathan said, "then transferred us to Offutt AFB in Omaha where my Dad was sent to Vietnam and served two tours."

For more than 20 years, Jonathan and his son, Adam, have maintained an annual tradition of returning to Lincoln for at least one home Husker Football game. When Adam's son, Jonathan—named after both of his grandfathers—was old enough, he joined in the fun. For years, the Lougee's annual migration coincided with Combat Hunger, an event hosted by 92.9 The Eagle (KTGL) that helps raise food and funds for veterans. The elder Jonathan, who retired from the Marine Corps, regularly listens to the station through web streaming. He said it keeps him connected to the Lincoln community. Adam serves in the Air Force, following in the footsteps of his grandfather and uncle, Jonathan's brother.



When Combat Hunger moved to the spring, the family's commitment to the cause of supporting veterans remained solidly intact. Earlier this fall, they arranged to take a tour of the Food Bank as part of their Husker Football weekend festivities. The idea of service and philanthropy is important to them, and the older Lougee men wanted little Jonathan to gain some understanding about the needs of some veterans and others who struggle to make ends meet.

"No one should ever go hungry," Jonathan said. "Although our family has a military tradition and a passion to help veterans in need, we are grateful for an organization that allows us to be a part of feeding all who find themselves in need. The Food Bank of Lincoln allows us to do something for others we might not be able to do on our own."



Tom's Story: A Welcoming Place to Turn

When Tom walked into the Food Bank a week before Christmas last year, **he said he had no idea where else to turn.**

When Judy Ann, his wife of 43 loving years died from cancer, medical bills overwhelmed him. It wasn't the first time he'd been hit by unexpected news. Tom also battled his own bout with cancer, and the couples' oldest child developed a brain tumor when he was a young boy. Today, his son requires skilled medical care and lives at a long-term care facility.

Tom can remember better days, when he was able to donate to area food pantries. Now, he's the one who needs help. His fixed income isn't cutting it.

"I took early retirement to care for my wife in her last two years of life, but now I know I have to go back to work," Tom said. "I've put applications out, but haven't had any bites yet."

Thanks to the Food Bank's support, Tom had a welcoming place to turn last Christmas. With a box of food in his hands and eyes full of tears Tom said, "I can't tell you how much this means. Thank you."

You Can Help Provide Food for Tomorrow

Food Bank friends P. Craig Smith and his wife, Katherine, wanted to leave a legacy in the fight against hunger. They did this by including the Food Bank of Lincoln in their estate plans. **After Craig's passing in March, the Food Bank received a gift of \$14,863. That will provide more than 40,000 meals for those in need.**

"That's terrific," said their daughter Lori Rocheleau. "They would want nothing less. My parents, quite often, gave donations of grocery sacks of food. I'm just really happy and have every confidence (the estate gift) is going to go to good use."

We are so grateful for this generosity and for all of our friends who have included the Food Bank (or our foundation) in their will or trust. **You can join our Food for Tomorrow Legacy Society by letting us know your intentions.** When discussing this with your planning professional, you will need our full organization names and Federal Tax ID numbers, which are:

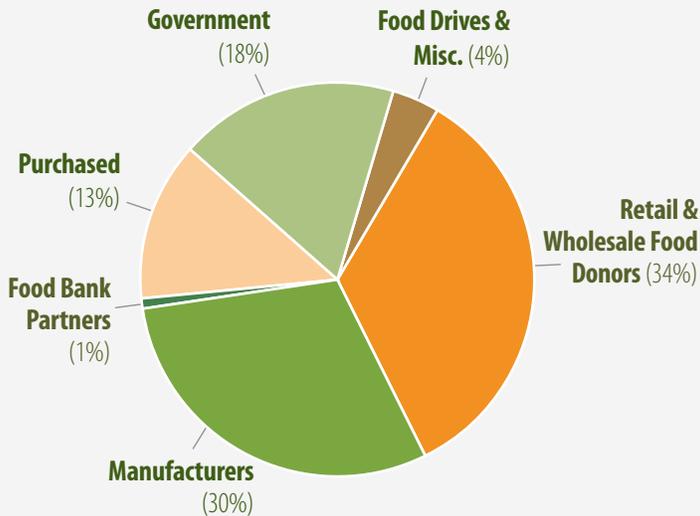
Food Bank of Lincoln, Inc. — 47-0640293
Food Bank of Lincoln Foundation — 20-5474034

Please contact John Mabry to let us know how we can help. John can be reached at jmabry@lincolnfoodbank.org or (402) 466-8170, ext. 110. Thank you.

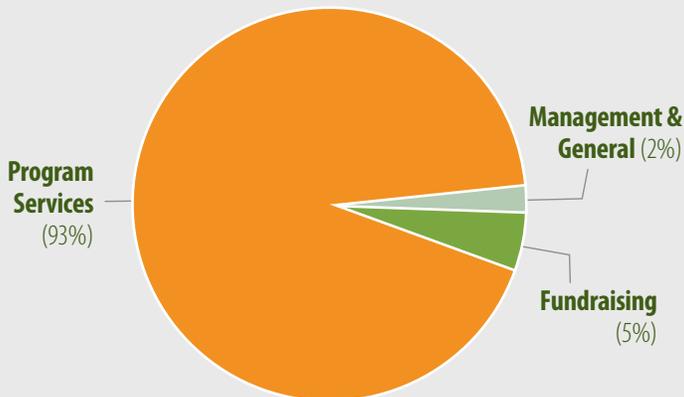


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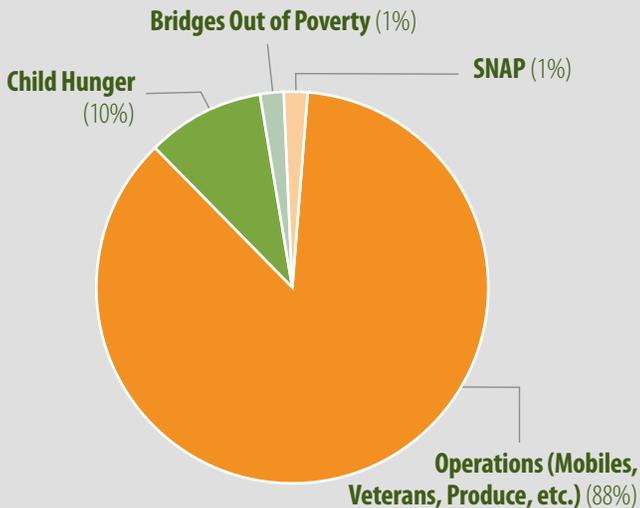
FOOD SOURCE



TOTAL EXPENSES



EXPENSES BY PROGRAM



STATEMENT OF FINANCIAL POSITION — June 30, 2019

Assets

CURRENT ASSETS

Cash & cash equivalents	\$1,325,512
Certificates of deposit	564,252
Accounts receivable	17,917
Pledges receivable, current portion	427,699
Grants receivable	448,615
Prepaid expenses	5,111
Inventory (donated & purchased)	1,442,926
Inventory, CSFP	<u>127,825</u>
Total current assets	4,359,857

PROPERTY & EQUIPMENT, NET 1,004,981

OTHER ASSETS

Pledges receivable, less current portion 200,000

TOTAL ASSETS **\$5,564,838**

Liabilities and Net Assets

CURRENT LIABILITIES

Accounts payable	\$114,356
Agency overpayment	3,090
Payroll taxes payable	2,364
Accrued wages	52,861
Accrued vacation	<u>42,323</u>
Total current liabilities	214,994

NET ASSETS

Without donor restrictions	
Undesignated	3,898,667
Board designated	122,604
With donor restrictions	<u>1,328,573</u>
Total net assets	<u>5,349,844</u>

TOTAL LIABILITIES AND

NET ASSETS **\$5,564,838**

STATEMENT OF ACTIVITIES — Year ended June 30, 2019

Changes in Net Assets Without Donor Restrictions

REVENUE AND SUPPORT

Value of contributed inventory	\$12,165,796
Contributions	1,937,416
In-kind goods and services	118,038
Governmental program support	827,012
Investment income	34,195
Agency cooperative purchasing and fees	173,128
Miscellaneous	<u>8,713</u>
Total revenue and support	15,264,298
Net assets released from restrictions	<u>2,070,658</u>

TOTAL REVENUE AND SUPPORT WITHOUT DONOR RESTRICTIONS 17,334,956

EXPENSES

Program Operations	13,240,672
Child Hunger	1,544,415
SNAP	199,450
Bridges Out of Poverty	63,644
Management & General	366,607
Fundraising	<u>729,184</u>
TOTAL EXPENSES	<u>16,143,972</u>

Increase in net assets without donor restrictions 1,190,984

Changes In Net Assets With Donor Restrictions

Food purchasing and contributions	98,857
Restricted grants and contributions	<u>2,193,042</u>

TOTAL REVENUE AND SUPPORT WITH DONOR RESTRICTIONS 2,291,899

Net assets released from restrictions (2,070,658)

Increase in net assets with donor restrictions 221,241

Increase in net assets 1,412,225

Net assets at beginning of year 3,937,619

NET ASSETS AT END OF YEAR **\$5,349,844**

At Hi-Way Diner, the Magic is in the People ... and the Toast

For more than 30 years, Hi-Way Diner has been a constant in the Lincoln community. The family business is located at 2105 Cornhusker Highway. It's a place where Bible study groups and business people gather for fresh-cracked egg omelets and Magic Toast.

It's where families meet for pancakes on weekends; truck drivers stop for famed meatloaf and mashed potatoes; college students convene for bottomless cups of coffee and cram sessions; and the late-night crowd gathers to order The Haystack or a Hot Stripper.

According to owner Scott Walker, the combination of customers and staff is the diner's secret recipe to success.

"The 24-hour deal is difficult," Walker said. "If you're not properly staffed, customers won't enjoy their experience. If they don't enjoy their visit, they won't return. It's pretty simple."

It's an industry of challenges and changes, but for Walker, the thread of consistency is applying what he learned by watching his dad, Gary, the original owner.

"He treated people fairly," Walker said. **"I know if we don't take care of the people who take care of our customers, we wouldn't be successful.** It's a pretty good place to work. People can be successful here if that's what they choose to do."

"Being good to people is not difficult, you just do it. It's a little like Magic Toast. Don't ask. Just believe ... and try it."

Earl Conrardt works in the kitchen. He said the work is straightforward and the people are friendly. "I just make sure I put out a good product," he said. "You might get a rush, but you know it's going to end eventually." Between the rushes and the waiting during his 17 years as a Hi-Way Diner employee, he's gotten to know some customers quite well. Conrardt noted on more than one occasion he has spotted a regular customer walk in and has their order ready for them before they even finish paying.

Anna Addison works in the front of house on the waitstaff. **"I'd guess 75 percent of the customers I see during my shifts are regulars," she said. "Making them feel like they're really part of this place can be easy. It's a matter of taking time to do it."**

Walker has been a growing supporter of the Food Bank's work. "Through civic responsibility, the Food Bank of Lincoln is leading the way to community success," Walker said. "And on behalf of my employees we are proud to be part of that success."



Like all Food Bank restaurant partners, the folks at Hi-Way Diner understand feeding people has a great deal more meaning than simply putting food on a plate.

"Being good to people is not difficult," said Walker. "You just do it. It's a little like Magic Toast. Don't ask. Just believe ... and try it."



9,933,749
Total meals provided in 2019

979,082
Meals provided for hungry children



\$14,124,433
Estimated local economic impact of SNAP Outreach

42,347
Total Volunteer Hours



MEMBER OF FEEDING AMERICA

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